

AKITABOX PRICING GUIDE

How Does AkitaBox Pricing Work?

At AkitaBox, we are revolutionizing building operations and facility management by empowering our customers with fast, accurate, and actionable data. Our robust, visual platform helps drive performance across hundreds of organizations in the higher education, healthcare, commercial real estate, government, and manufacturing industries.

AkitaBox's pricing is based on two factors:

- 1. Which software you are buying
- 2. The square footage of facilities being implemented in AkitaBox

Using those two factors, customers are charged a single, recurring cost for the entire year. Pricing scales the larger the building portfolio is.

Why doesn't AkitaBox charge per user?

Many providers will use the number of users within the software as a factor in their pricing. This pricing module is optimal for small organizations with small facility management teams. For mid-large sized organizations, however, this per-user pricing can often become a bit more complicated.

When priced per user license, organizations (and financial departments) are incentivized to limit the number of user licenses they purchase to reduce the cost. Although this helps financially, it creates situations where users may need to start sharing passwords and accounts, which can complicate reporting and overall usability. Ultimately this pricing is an artificial barrier to fully utilizing facility software.

Pricing on a per-user basis also limits the scope of implementation. This is fine with a simple CMMS as these typically are only focused on facility maintenance. But with AkitaBox, our suite of visual and flexible software solutions are designed to solve more complex facility and building management challenges.

We built a pricing structure that enables anyone and everyone within an organization to get access so they too can utilize AkitaBox to solve their daily challenges, including facilities, IT, finance, real estate, and more.

Wait, so we can have as many buildings, users, teams, and departments as we want in AkitaBox?

You got it.

How do I compare AkitaBox pricing to other providers?

The most important step in comparing AkitaBox to other providers, especially those that have per-user pricing, is to make sure you are comparing apples to apples. Often in order to get similar software and support, you need to compare the highest tier pricing or it may even be a custom enterprise price depending on the provider.

AkitaBox	PLATFORM	CAPITAL MANAGEMENT	INSPECTIONS	FCA
AutoDesk Revit® Integration	0	0	0	0
Asset Tracking	0	0	0	0
Document Management	0	0	0	0
Enterprise Reporting	0	0	0	0
Unlimited Users	0	0	0	0
Unlimited Storage	0	0	0	0
Data Collection	0	0	0	0
Implementation	0	0	0	0
Training	0	0	0	0
Customer Success Manager	0	0	0	0
Flexible Permissions	0	0	0	0
Work Orders	0	0	0	0
Preventive Maintenance	0			
Service Request Portal	0			
RSMeans Data Integration		0		0
Asset Life Cycle Data		0		0
Assembly Risk Data		0		0
Condition Tracking		0		0
Inspections Programs			0	0
Customizable Rounds			0	0
Responsive Answers			0	0
Associated Work Orders			0	
Inspection Reporting			0	
Form Builder			0	
CDC / EPA Driven Checklists				0
Assurance Certification				0